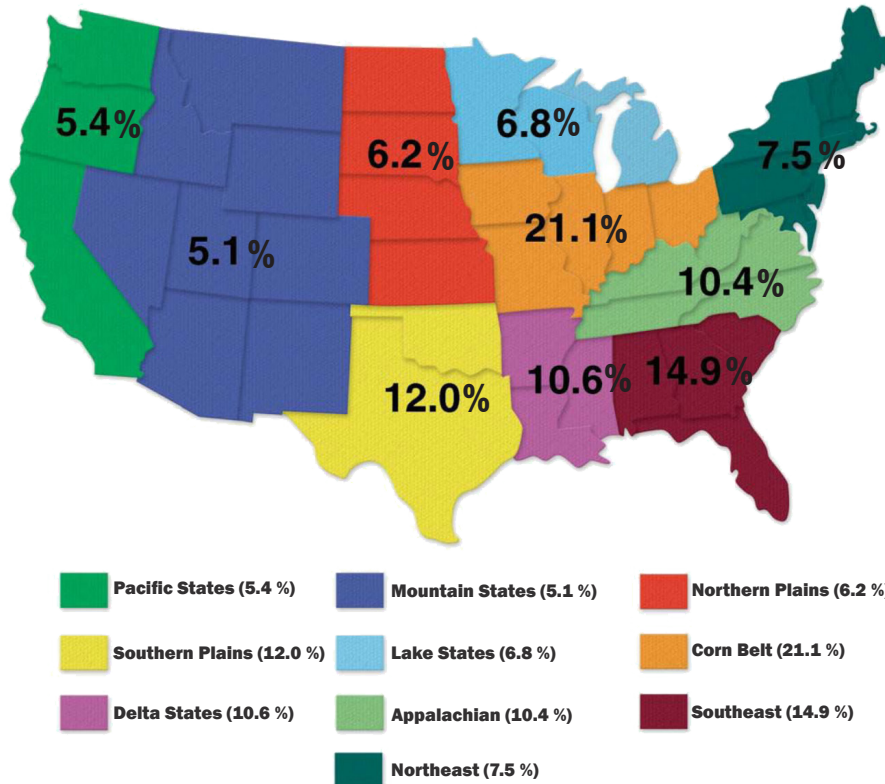


U.S. FEED INDUSTRY STATISTICS

Updated April 21, 2015

ESTIMATED PRIMARY FEED PRODUCTION REQUIRED TO SUPPORT ANIMAL INVENTORY • PERCENT OF TOTAL (2008-2013 BY REGION)

SOURCE: *Feedstuffs*, 2014 Reference Issue and Buyers Guide, Sept. 10, 2014, Number 37, Page 6



ECONOMIC IMPACT OF ANIMAL AGRICULTURE, 2013

- 1.98 million jobs to the economy
- \$371 billion in gross domestic product
- \$65 billion to household incomes

SOURCE: United Soybean Board, website

AN INDUSTRY BUILT ON RECYCLING

A number of animal feed ingredients are the coproducts of production systems designed to yield something else. Originally, these feed ingredients were the results of regional commodity processing. Examples include citrus molasses, cottonseed hulls, peanut skins and dried apple pomace. AFIA and the Association of American Feed Control Officials (AAFCO), partners for over 100 years, worked together to define these ingredients during the feed industry's earliest days, and the partnership continues to this day.

AN INDUSTRY BUILT ON GIVING BACK

During 2014 the U.S. feed industry donated \$90 million toward local communities and volunteered 300,000 man-hours toward various causes. According to survey results, AFIA members most-frequently invest in community development activities or charitable giving toward education (schools, scholarships and research grants), FFH/4H, health-related organizations, local fire/police branches and environmental clean-up projects. Donations and volunteer hours toward hunger and disaster relief organizations/efforts also ranked highly.

Our Industry. Our Passion. Our Voice.

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www.afia.org • afia@afia.org • (703) 524-0810

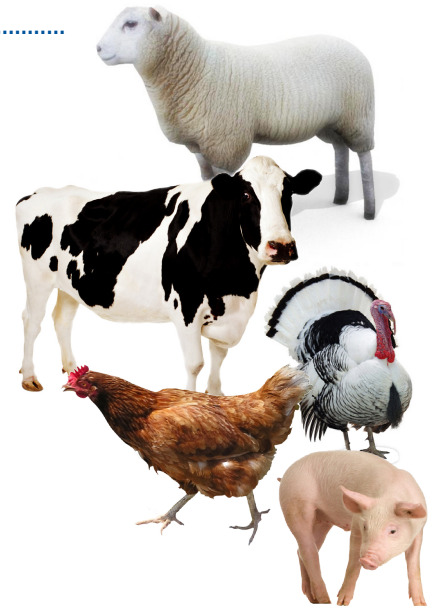


U.S. FEED INDUSTRY STATISTICS

Updated April 21, 2015

TOTAL NUMBER OF FEED MILLS IN THE U.S.: 6,012

SOURCE: April 22, 2015 FDA List: 1,005 facilities producing medicated feed and 541 pet food facilities



TOTAL NUMBER OF HEAD:

	2014	SOURCE:
Broilers	8.78 billion head	National Chicken Council: April 2015
Layers	361 million head	USDA-NASS, as of April 2015
Market Hogs	60.0 million head	USDA-NASS, as of March 2015
Breeding Hogs	5.89 million head	USDA-NASS, as of March 2015
Dairy Cattle - Cows that calved	9.3 million head	USDA-NASS, as of Jan. 2015
Beef Cattle - Cows that calved	29.7 million head	USDA-NASS, as of Jan. 2015
Cattle on Feed	13.1 million head	USDA-NASS, as of Jan. 2015
Sheep & Lambs	5.28 million head	USDA-NASS, as of Jan. 2015
Turkeys	235 million head	USDA-NASS, as of Sept. 2014

RAW MATERIALS USED IN FEEDS:



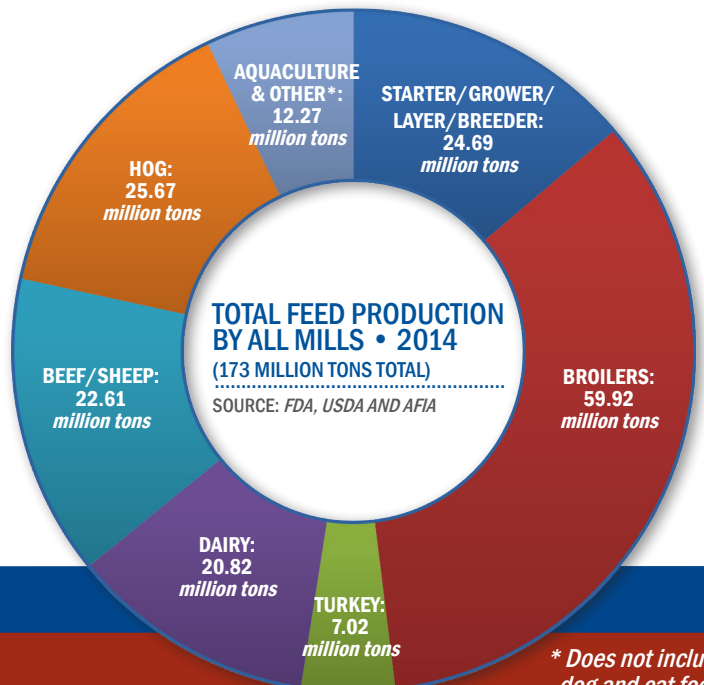
	2014	SOURCE:
Corn	5,036 million bushels (127.9 MMT)	USDA/WASDE Report, April 2015
Wheat	223 million bushels (6.1 MMT)	USDA/WASDE Report, April 2015
Barley	65 million bushels (1.4 MMT)	USDA/WASDE Report, April 2015
Oats	97 million bushels (1.7 MMT)	USDA/WASDE Report, April 2015
Soybean Meal (Domestic Use)	29,496 thousand short tons	USDA/WASDE Report, April 2015
Sorghum/Milo	92 million bushels (2.3 MMT)	USDA/WASDE Report, April 2015
DDGS	39 million metric tons	RFA, 2015 Annual Report
Total Forage Production	281,810 thousand tons	2013 Summary Report, USDA-NASS
Alfalfa Production	57,581 thousand tons	2013 Summary Report, USDA-NASS
Corn Silage Production	117,851 thousand tons	2013 Summary Report, USDA-NASS
Other Hay Production	78,365 thousand tons	2013 Summary Report, USDA-NASS

MMT=million metric tons

LIQUID FEED TONNAGE SURVEY SUMMARY

SOURCE: AFIA Annual Tonnage Survey, 2014

	2012	2013
Beef Feedlot	597,548	740,401
Dairy Rations	813,182	826,820
Range Supplementation	324,022	321,703
Feed Mill Blends	365,935	347,284
Poured Blocks	290,064	303,944
Total Tons Manufactured	2,390,751	2,540,152



* Does not include dog and cat food.